

Exhibit

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EXCERPTS OF DEPOSITION OF LAYNE DREXEL

1 relevant, where do you have those?

2 A. Just things for the given properties.

3 Q. If I requested production of those
4 folders you would still have them and provide
5 them?

6 A. For the individual units?

7 Q. Yes, individual units.

8 A. Yeah. I could provide the documentation
9 that I have.

10 Q. Let me go back. You said you received
11 your insurance policy from them, I assume S.T.
12 Good, copy being forwarded to you on or about June
13 4 or June 7, 2004?

14 A. Yes.

15 Q. Did that document that you received from
16 S.T. Good state the premium?

17 A. I'm not sure. I believe so.

18 Q. Do you recall if it stated the due date?

19 A. It was with the policy and it was a cover
20 that said it had been written at a premium of I
21 believe -- it quoted a number.

22 Q. Did it tell you when that premium was
23 due?

24 A. It was a bill for a premium. It was the

1 to call Ocwen and got no other response from them
2 and to be on hold for lengthy periods of time.

3 BY MR. CASARINO:

4 Q. Let me go back. I showed you earlier a
5 document which has been marked as Exhibit 3,
6 premium invoice. You indicated you never received
7 a copy of that?

8 A. That's correct.

9 Q. Let me go to the next sentence in your
10 letter. You said you teach school. And just
11 after school ended June 17th you went for a
12 two-week vacation to the Pocono's; is that
13 correct?

14 A. Yes.

15 Q. Do you recall when you left to go to the
16 Pocono's?

17 A. It was after school ended. I don't
18 recall.

19 Q. You said school ended on June 17th. Did
20 you go on June 17th?

21 A. I don't recall.

22 Q. I have a calender here and that would
23 have been a Thursday?

24 A. This was several years ago. I remember

1 girlfriend's mother and father and fire company.

2 Q. Who did you talk to?

3 A. The secretary I believe at S.T. Good.

4 Q. Do you recall what you told the
5 secretary?

6 A. That I had had a fire.

7 Q. What instructions, if any, were given to
8 you?

9 A. I'm not sure exactly. I believe that she
10 told me someone would be getting in touch with
11 me. They would investigate or go to see what
12 happened and get in touch with me.

13 Q. Just to make sure I understand. You
14 decided based upon your conversation with your
15 girlfriend's mother or father that you didn't have
16 to come back?

17 A. Correct.

18 Q. Did you speak to anyone after that from
19 S.T. Good or Harleysville Insurance Company while
20 you were still in the Pocono's?

21 A. Spoke to George Powell.

22 Q. Who did you understand George Powell to
23 be?

24 A. He was an adjuster.

1 A. I don't think so.

2 MR. CASARINO: Let's mark that as
3 an exhibit.

4 (Whereupon, Exhibit Drexel 4 was
5 marked for identification.)

6 BY MR. CASARINO:

7 Q. Do you have a copy of the letter you had
8 waiting for you from Harleysville Insurance
9 Company?

10 A. I sent it with the premium notice -- I
11 thought it was that and I sent it in with that
12 check.

13 Q. Are you saying you sent it back to
14 Harleysville with the check?

15 A. Yes.

16 Q. You didn't keep a part of it?

17 A. No.

18 Q. You are under oath and you are saying
19 that is not a copy of the document you received?

20 A. Right.

21 MR. BESTE: Objection.

22 BY MR. CASARINO:

23 Q. You think you received something else
24 saying you owned \$283 --

1 A. Yes.

2 Q. Check number 4359?

3 A. Yes.

4 Q. That is dated June 7, 2004?

5 A. Yes.

6 Q. What date did you write that check, sir?

7 A. I don't recall.

8 Q. You did not write it on June 7, 2004, did
9 you?

10 A. Correct.

11 Q. It would have been around July 1st of
12 2004?

13 A. Yes.

14 MR. BESTE: Objection.

15 BY MR. CASARINO:

16 Q. At that date or --

17 A. Yes.

18 Q. Why did you put June 7, 2004 date on it?

19 A. The notice that I had gotten was dated I
20 believe the 8th or 10th.

21 Q. What do you mean by that?

22 A. The paper that I sent back to
23 Harleysville with the check for \$283 had a date on
24 it of June 8th or 10th.

1 Q. Did that document that you received --
2 and that was a document from Harleysville you
3 said; correct?

4 MR. BESTE: Objection.

5 THE WITNESS: Yes.

6 BY MR. CASARINO:

7 Q. Did that tell you that the effective date
8 of your policy, the expiration of your policy was
9 June 8, 2004?

10 A. I don't recall that. I think that it was
11 just a late notice.

12 Q. Well it may have been a late notice but
13 didn't it tell the effective dates of your policy
14 and the termination date was June 8, 2004?

15 A. I don't recall.

16 Q. Isn't that why you dated it June 7th to
17 be in front of that date?

18 A. No.

19 Q. Why did you date it June 7th?

20 A. Because the letter stated June 8th to
21 June 10th.

22 Q. The letter stated what on June 8th,
23 that's what I don't understand?

24 A. I think if we receive your payment on

1 this so there is no confusion.

2 (Whereupon, Exhibit Drexel 7 was
3 marked for identification.)

4 BY MR. CASARINO:

5 Q. Is that your signature at the bottom?

6 A. Yes.

7 Q. And when did you sign that document?

8 A. I don't remember. It says here 7-16-04.

9 Q. So it's dated 7-16-04?

10 A. Yes.

11 Q. Was that your authorization to have Booth
12 do the work?

13 A. Yes.

14 Q. Did you read it?

15 A. No.

16 Q. Just signed it without reading it?

17 A. I thought you meant just now.

18 Q. I mean when you signed it.

19 A. Yes.

20 Q. The third paragraph says I/we understand
21 that if the insurance co., for whatever reason
22 doesn't pay for the repairs accomplished, then
23 I/we will assume the responsibility for all the
24 payments to G.S. Booth Associates, Inc. Do you

1 remember seeing that?

2 A. Yes.

3 Q. Did you understand if the insurance
4 company didn't pay for Booth you would?

5 A. I don't remember having read that. But I
6 understand I signed it. Yes.

7 Q. Did you authorize Booth to do the work?

8 A. Yes.

9 Q. What did you tell Booth to do?

10 A. Actually Mark told me that he would deal
11 directly with George. He said I will only contact
12 you should the need arise.

13 Q. So who did you authorize to do the work,
14 George Powell or this guy Mark from Booth?

15 A. George Powell was the adjuster and he was
16 the one that was going to determine ultimately how
17 much the insurance company was going to pay to
18 repair.

19 Q. I understand that. But no matter what
20 the insurance company was going to pay didn't you
21 want the work to be done?

22 A. Yes. Had the insurance company not paid
23 it I would have done the majority of the work
24 myself. Much of the cost of repair was clean up

EXCERPTS OF DEPOSITION OF MILDRED D. ALDERFER

1 MILDRED D. ALDERFER,
2 the deponent herein, having first been
3 duly sworn on oath, was examined and
4 testified as follows:

5 EXAMINATION

6 BY MR. BESTE:

7 Q. Could you state your name and date of birth for
8 the record, please?

9 A. Mildred Alderfer. July 26, '49.

10 Q. How long have you been an employee of
11 Harleysville Insurance Company?

12 A. 40 years.

13 Q. Do you know approximately when you started?

14 A. July 31, '67.

15 Q. What position do you currently hold with
16 Harleysville?

17 A. I'm a manager in the policy support services
18 area.

19 Q. Is that part of underwriting?

20 A. No.

21 Q. That's separate from underwriting?

22 A. Correct.

23 Q. What's the name of it?

24 A. Policy support services.



1 agent document. It's very similar. There's a little
2 bit more info in the internal one that we didn't have
3 in the agent's document.

4 MR. BESTE: Can we mark this one?

5 MR. CASARINO: Yes. I thought that was
6 the one I sent over to you in the last couple of days.

7 MR. BESTE: I thought this (indicating)
8 was the one that you sent me.

9 MR. CASARINO: I don't think so. I think
10 you got this one before, but in any event --

11 MR. BESTE: Well, let's mark that as H-27.

12 MR. CASARINO: I would appreciate a copy
13 of it so I can have a copy.

14 (H Deposition Exhibit No. 27 was marked
15 for identification.)

16 BY MR. BESTE:

17 Q. I've marked Exhibit H-27. This is the
18 corporate direct bill criteria that establishes
19 essentially how you should do your job?

20 A. How we should do our job, a lot of which it is
21 automated, but it's the processes that we do
22 associated with the automated system.

23 Q. In 2004 where was the remittance processing
24 part of Harleysville located?



1 A. In Harleysville, Pennsylvania, where it is now.

2 Q. And any employees handling premium payments
3 from an insured would fall in your department?

4 A. That's correct.

5 Q. Can you explain to me practically the task of
6 Harleysville employees who actually receive the
7 premium payment envelopes from an insured?

8 A. Mm-hmm. The premium payments come into our
9 department. They're opened on Opex opening equipment.
10 They're run through NCR remittance processing
11 equipment which captures an image of the stub and the
12 check.

13 If the payment comes in with a scannable
14 stub, the data is captured from the stub. It is run
15 into our billing system that evening and if the master
16 is active, the payment is applied.

17 If the master is not active or can't be
18 matched for one reason, it could be an incorrect
19 policy number, it could be paid in full, any of those
20 type of situations, that comes out on a report for us
21 to look at the following day to determine what we need
22 to do with that payment.

23 Q. What do you mean by "master"?

24 A. Billing master. It's an electronic view that



1 we have of our activity that occurs on a direct bill
2 policy.

3 Q. So am I correct that if the computer system
4 doesn't flag a particular payment that comes in it's
5 sent off to the bank and deposited?

6 A. The payments are processed, are opened and run
7 through the NCR equipment and deposited to the bank
8 the same day.

9 The payment activity is then run into our
10 billing system in the overnight cycle and that's where
11 they're then applied or they go into suspense if they
12 can't be applied to be researched the following day.

13 Q. Does that mean in all circumstances the checks
14 are deposited and then if there's an issue you deal
15 with that the next day?

16 A. That's correct.

17 Q. So there's no mechanism to stop a check from
18 being cashed or deposited by Harleysville prior to
19 some type of analysis by a Harleysville employee?

20 A. That's correct. All checks are deposited
21 first.

22 Q. And your department gets a report every morning
23 on any issues that arose with respect to the prior
24 day's payment processing?



1 A. That's correct.

2 Q. Do you know what happened when your department
3 received the premium payment at issue in this case?

4 A. Yes.

5 Q. Can you explain to me what happened?

6 A. We received a premium payment. It came in with
7 a scannable document. It was opened and run through
8 our equipment just like I explained. The following
9 morning it showed up on a report for us because the
10 policy was terminated.

11 The remittance processor would have looked
12 at the billing master to see if there were any
13 messages there from the underwriter authorizing
14 reinstatement. If there were no messages there, and
15 in this case there were not, the payment was returned
16 to the insured and reinstatement was denied because
17 the payment was late.

18 Q. Do you know when Mr. Drexel's premium in this
19 case was received by Harleysville?

20 A. Yes. It was received on July 13th. That's the
21 date it was imaged.

22 Q. And how do you know that?

23 A. Because of the date that it shows up in our
24 image file.



1 policy -- I should say it's actually terminated. The
2 policy expired. The renewal was not accepted.

3 Q. Can you explain to me the difference between
4 the terms termination, cancellation and expiration?

5 A. When we issue a renewal policy we ask for
6 premium by the due date of that renewal term. If the
7 premium is not received, we send out an expiration
8 notice. If payment is not received, the policy
9 terminates or expires as of the expiration date of
10 that prior term.

11 When you use the term cancellation, that's
12 midterm, somebody falls short in payments throughout
13 the policy term, that becomes a cancellation. But in
14 this case it's a termination because no payment was
15 received on the renewal.

16 Q. And that is Harleysville's analysis with
17 respect to Mr. Drexel's claim?

18 A. That's correct.

19 Q. So what you just said applies equally to
20 Mr. Drexel's policy in this case?

21 A. Correct.

22 Q. Are those differences between cancellation,
23 expiration and termination set forth in Mr. Drexel's
24 policy of insurance?



1 A. I would not be able to answer that without
2 looking into the policy content, and I do not do that.

3 Q. So you have no knowledge of whether the
4 distinctions that you've drawn between policy
5 cancellation and expiration are set forth in
6 Mr. Drexel's policy?

7 A. When you refer to Mr. Drexel's policy, I'm not
8 quite sure what you're referring to. I do know that
9 the renewal policy has a message on it that says the
10 policy will continue if payment is received by the
11 expiration date, so that is mentioned in there.

12 Q. In where?

13 A. On the policy declarations page.

14 Q. And that is sent to the insured by your
15 division?

16 A. We issue a copy of that for both the insured
17 and the agent, yes.

18 Q. Have you reviewed the document that was sent
19 out to Mr. Drexel in this case?

20 A. I did look at the dec. page, yes.

21 Q. I'm going to hand you what's been marked as --
22 I don't think I marked the policy yet, did I?

23 MR. CASARINO: No.

24 MR. BESTE: I'm going to have this marked



1 as Exhibit 28, please.

2 (H Deposition Exhibit No. 28 was marked
3 for identification.)

4 BY MR. BESTE:

5 Q. Are you able to identify this document?

6 A. Yes.

7 Q. What is it?

8 A. It is the dec. or declaration page for the
9 commercial package policy.

10 Q. You're referring to the second page?

11 A. Yes.

12 Q. Is this the document that you were referring
13 to?

14 A. Yes. It's a multipage document so, yes, it is.
15 This is page 1.

16 Q. And by looking at the first page of H-28, are
17 you able to identify the package as a whole?

18 A. Yes.

19 Q. It appears to be Mr. Drexel's policy at issue
20 in this case?

21 A. I think this is actually a certified policy.
22 And when a renewal policy is issued, the only forms
23 that are issued with the policy are anything that has
24 been changed or has a new expiration date. He would

